

Risk Allocation and Mitigation



Project made possible through funding by:



In Partnership with:



Institutional Partners:



INTRODUCTION

- ▶ A successful and bankable PPA must have an equitable balance and allocation of risk among the contracting parties
 - ▶ **Risk should be allocated to the party best able to manage it.**
- ▶ Types of risks and mitigation methods vary from project to project depending on jurisdiction, regulatory framework, generation technology, etc.



DEVELOPMENT AND CONSTRUCTION PHASE RISKS

Pre-Construction

- Land procurement
- Failure to commence construction

Construction

- Abandonment
- Delays in achieving COD
- Deemed completion
- Construction cost escalation

Site Access and Availability

- Right to occupy
- Site suitability
- Site-related infrastructure

Interconnection Infrastructure

- Transmission interconnection
- Construction by offtaker or project company
- Delivery point

Testing and Commissioning

- Failure to meet contracting capacity
- Output/heat rate risk allocation



DEVELOPMENT AND CONSTRUCTION PHASE RISKS

Failure to Meet Contracted Capacity

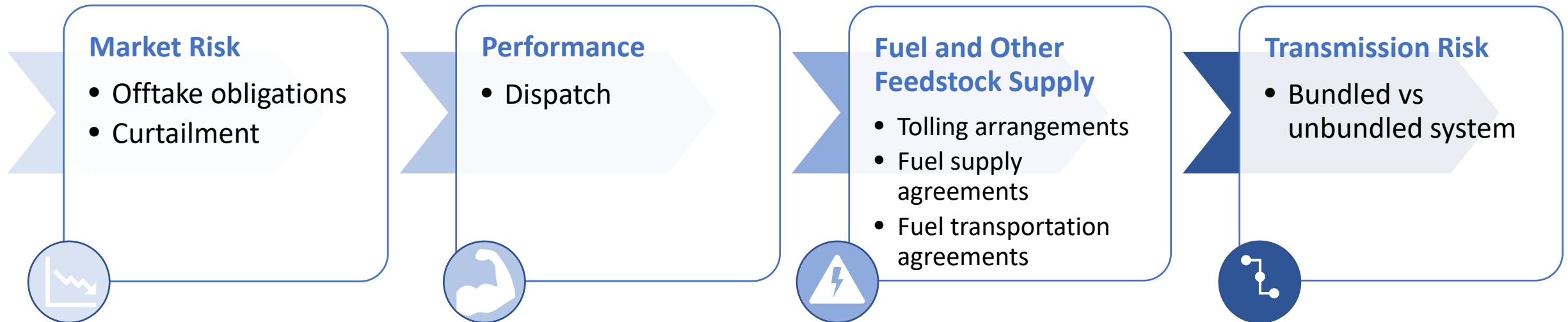
| Minimum Capacity | Contracted Capacity | Results |
|------------------|---------------------|--|
| Equal or Greater | Equal or Greater | Achieved COD |
| Equal or Greater | Less than | Project company may face negative financial consequences |
| Less than | Less than | Breach of the PPA |

Practice Note: Renewable Energy COD Testing

For renewable projects, the PPA will define a **contracted capacity**. For COD testing, the PPA will often require a minimum facility capacity (60-75% of contracted capacity).



OPERATION PHASE RISKS



FOREIGN EXCHANGE RISKS

Reserve Currency

- Power projects can be financed in local currency or in a *reserve currency*.
 - The electricity tariff under the PPA is also normally denominated or indexed to the reserve currency that the loan is denominated in
 - Other project agreements (fuel supply agreement, operations & maintenance agreement, etc.) may also be denominated in a reserve currency

A **reserve currency** is a currency that is held in large quantities by governments and central banks as part of their foreign exchange reserves.

- In emerging markets, power projects are almost entirely financed by reserve currency

Currency Mismatch

- ▶ Occurs when debt service and payment obligations are denominated in a **reserve** currency but the offtaker earns revenue in a **local** currency.
- ▶ There are foreign currency adjustment mechanisms to resolve the mismatch.
 - ▶ PPAs normally allow for periodic adjustments if the project company incurs any losses in the conversion process
- ▶ Hybrid “reserve/local currency” financing is increasingly possible



